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DYXnet Group's Revenue Surges 25% in 2013

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Further Extends its Reach with Quality MPLS VPN and Contact Centre Services

HONG KONG, March 11, 2014 /PRNewswire/ -- DYXnet Group, Greater China's ICT (Information and Communication Technology) service provider, is pleased to announce today that its total revenue of 2013 grew 25% as compared to 2012. The increase in revenue was mainly attributable to the remarkable performance of both MPLS VPN and Contact Centre businesses, each of which grew 20%.

Lap Man, Founder & CEO of DYXnet Group, stated, "During 2013, increasing demand for MPLS VPN and contact centre continued to drive our overall revenue. In order to deliver best-of-breed solutions for our customers, we further expanded our coverage and completed the deployment of 10,000 client sites, optimizing our network backbone capacity in terms of scalability, functionality, reliability and manageability. In addition, our joint venture with Administrative Committee of Qingdao Economic & Technological Development Zone has completed and the newly added 850 contact centre seats have commenced operations during the year."

Recording a 20% growth as compared to last year, MPLS VPN business continued to be one of DYXnet's major revenue drivers. Its clients included Xiaomi, Lenovo, Epson, Chanel, Lane Crawford, Lawson, Fedex and Mazda.

The Group's other major source of revenue, Contact Centre business, continued to achieve a solid growth of 20%. Currently, DYXnet Group operates seven contact centres in Guangzhou, Shanghai, Beijing and Qingdao with a total of 2,500 seats, covering clients from banking/insurance, chained restaurants, market research, education and other industries. Its superior service successfully attracted new clients, such as AIA, Cafe de Coral and Parkson.

Looking ahead, Mr. Man continued, "By reflecting our confidence in the company's prospects and our determination to continue investing in our long-term growth, we plans to invest over HK$50 million in three major areas: MPLS VPN, Cloud Data Centre and Contact Centre. For our MPLS VPN business, we are confident that the growth momentum we saw in East China will continue through 2014, being the major revenue contributor of the Group. We will also seek new opportunities in China's retail and wholesale industry while developing solutions for mobile users' market, aiming to broaden our revenue stream. To extend our foothold, we targets to set up points of presence (POPs) outside Asia and reach Europe and the U.S. Customers can enjoy a reliable and secure network anytime, anywhere resulted from the bandwidth capacity of the core MPLS VPN nodes of up to 10G."

Mr. Lap added. "Furthermore, our data centre in Tseung Kwan O will commence service in the first quarter of 2014. In view of the growing popularity of cloud technology, the Group has set up five cloud data centres in Hong Kong, Beijing, Shanghai, Shenzhen, Taipei and expects to expand the scale up to 3 times in next two years. We will also set up a sizable cloud monitoring centre in Shenzhen to optimize our cloud data centre business, providing quality services for our corporate customers this year."